

US Army Corps of Engineers®

Charleston District



LTC Robert Nahabedian
Commander



MAJ Patrick Ripton
Deputy Commander



Lisa Metheney
Deputy District
Engineer for Programs &
Project Management



Charlene Figgins
District
Contracting Chief



Tonya Willis
Chief Office of
Small Business Programs

DISTRICT BRIEFING - 2024



U.S. ARMY



US Army Corps
of Engineers

SAC

SOUTH ATLANTIC CHARLESTON





SAC MISSION & VISION

2

our **MISSION:**

Deliver comprehensive **solutions** through exceptional **customer service**, collaboration and commitment to **quality**

our **VISION:**

Trusted, enterprising **professionals** strengthening **South Carolina** and **Nation**

Charleston District





SAC AREA OF OPERATIONS

3

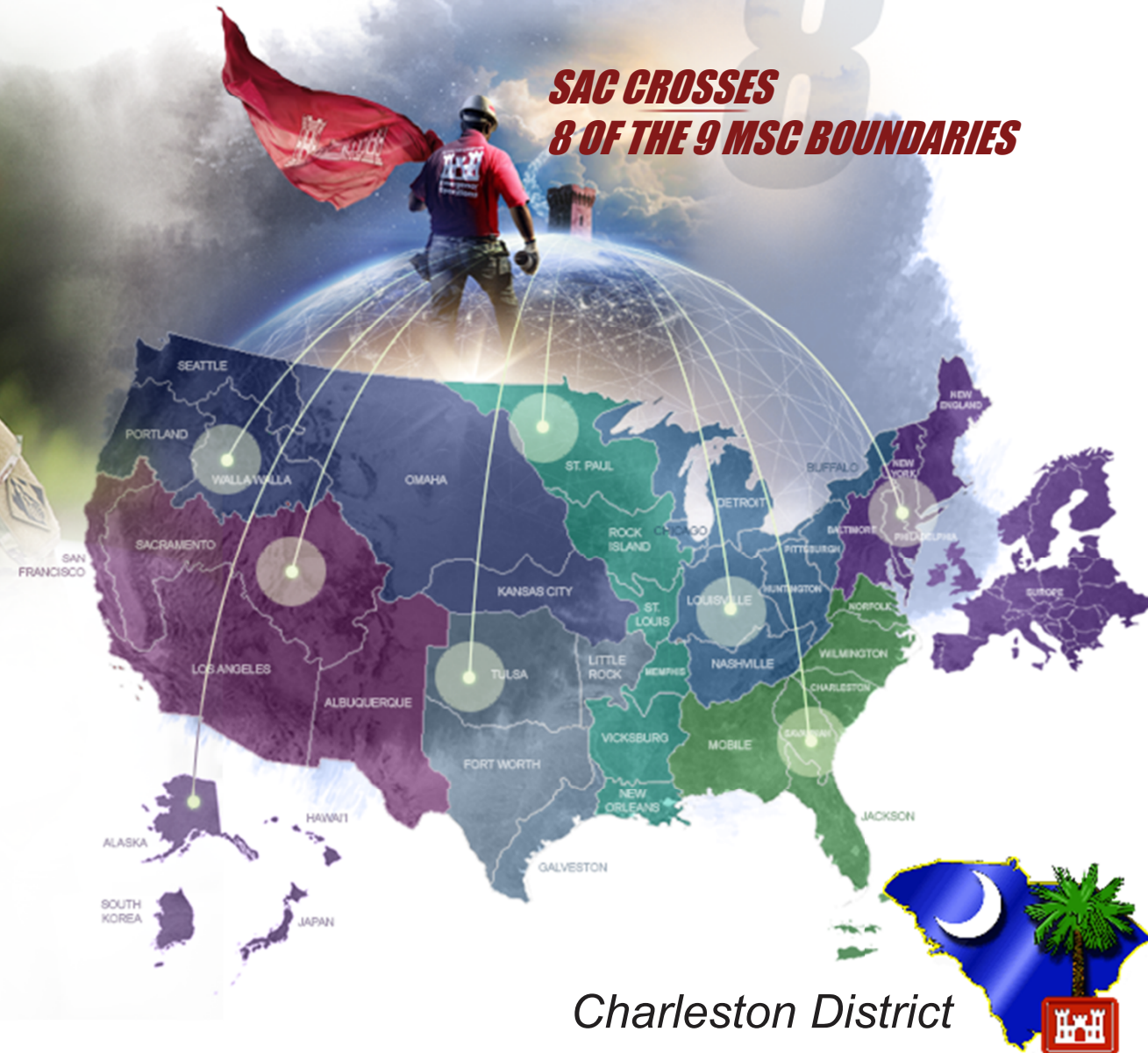
SAC

Lieutenant Colonel
Robert W. Nahabedian

Commander, U.S. Army Corps of Engineers,
Charleston District

“The US Army Corps of Engineers, Charleston District (SAC) is a **World Class Workplace** that employs approximately 260 civilian employees and military personnel.

SAC **delivers the program** by empowering our people to make risk-informed decisions at all levels. We **solve the Nation's toughest challenges** with our highly skilled workforce who focus on the needs of the Nation and our diverse portfolio of customers form across the country. We **position for the future** by developing a human capital plan that recruits and retains enterprising people who are driven to serve. Charleston District is proud to serve DoD, our veterans, our fellow Federal agencies, and most of all, the public.”



Charleston District



SAC AT A GLANCE

4

6 *CORE TASKS*

- Operations
- Facility Investment Services
- Construction
- Civil Works Planning
- Emergency Management Response
- Regulatory

7 *PRIMARY CUSTOMERS*



- 81st Readiness Division
- Marine Forces Reserves
- Defense Logistics Agency
- NASA
- Veterans Affairs
- Joint Base Charleston
- Fort Jackson

PROJECTS
500+
NATION WIDE



\$300M+
AVERAGE ANNUAL
OBLIGATIONS

BUILD
STRONG

Charleston District

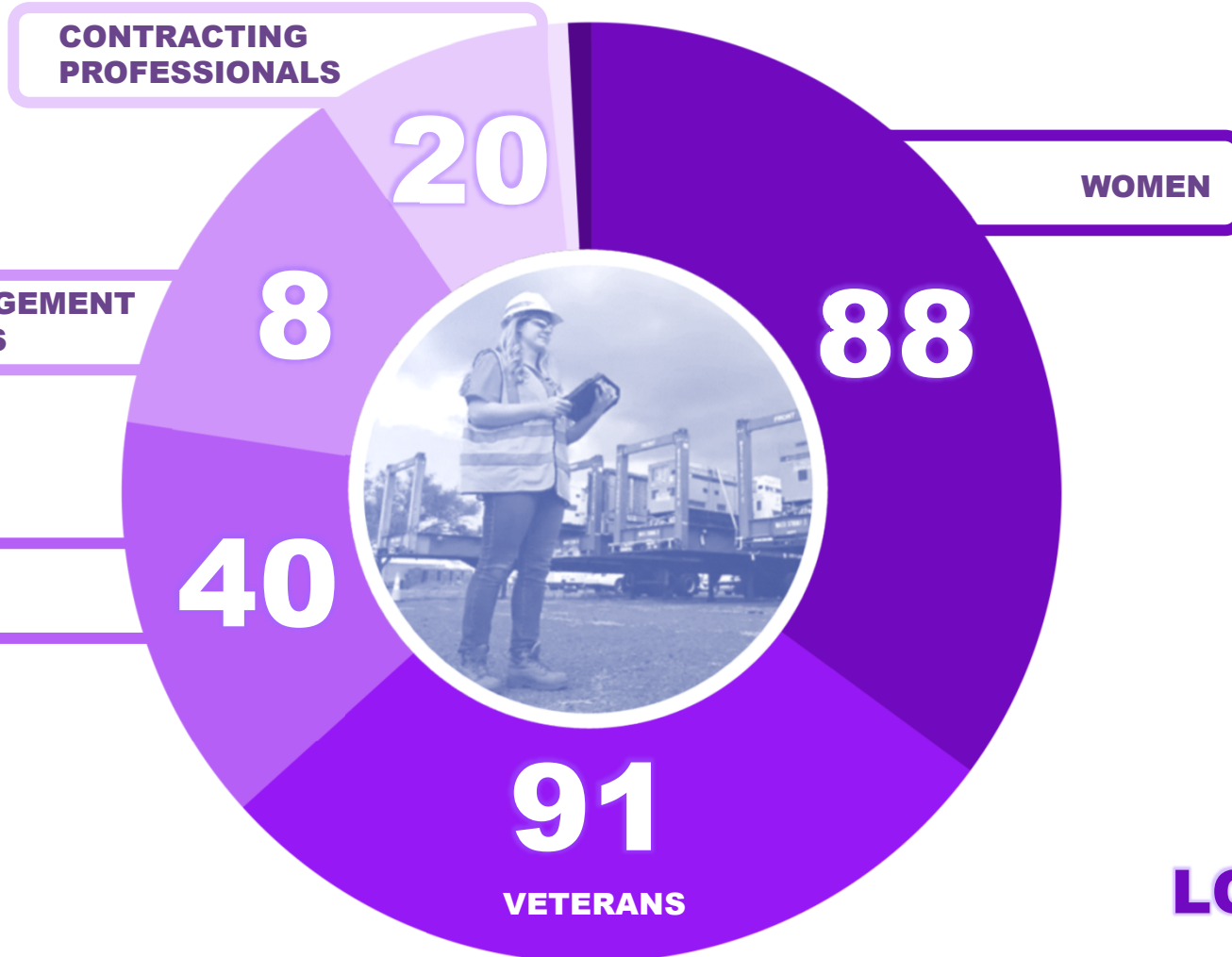




PROFESSIONAL WORKFORCE

5

PEOPLE: Charleston District's greatest strength is its **people** – the intelligent, adaptable and professional Soldiers and Civilians



**252
EMPLOYEES**





WE ARE BIG on SMALL BUSINESS

FY23 SB GOAL ACHIEVEMENT REPORT

Small Business Type	FY23 Total \$	FY23 Actual %	FY23 Target %
Small Business	\$220,028,271	88.05%	42.55%
SDB	\$131,299,638	52.55%	22.50%
WOSB	\$54,792,240	21.93%	7.09%
HUBZone	\$39,694,127	15.89%	6.78%
SDVO SB	\$9,971,167	3.99%	5.90%

FY24 SB GOAL ACHIEVEMENT REPORT

AS OF JUNE 2024

Small Business Metric	Current FY \$	Current FY Actual	Current FY Target
Small Business	\$78,555,351	84.46%	42.55%
SDB	\$23,442,347	25.99%	22.57%
WOSB	\$4,379,144	4.69%	16.22%
HUBZone	\$11,323,496	9.30%	9.00%
SDVO SB	\$323,465	4.15%	4.00%



Charleston District





TOP FIVE AWARDED NAICS CODES IN FY23

7

NAICS Description	SB Dollars
236220 - COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	\$111,412,722
237990 - OTHER HEAVY AND CIVIL ENGINEERING CONSTRUCTION	\$44,011,485
333318 - OTHER COMMERCIAL AND SERVICE INDUSTRY MACHINERY MANUFACTURING	\$2,530,513
541690 - OTHER SCIENTIFIC AND TECHNICAL CONSULTING SERVICES	\$2,018,885
561210 - FACILITIES SUPPORT SERVICES	\$53,977,917



Charleston District





CHARLESTON DISTRICT PROJECTIONS FY24/25

8

AS OF 20 JUNE 2024 (SEARCH SAM.GOV W912HP*)

Program	Project	Location	Advertised Date	Award Date	Range	Small Business Set Aside	Solicitation #
FORT JACKSON	Fort Jackson Construct Reception Barracks Phase 2 Closes 8 July	Columbia, SC	3rd Qtr, FY24	4th Qtr, FY24	\$100M-\$150M	OTSB	W912HP24R2000
CIVIL WORKS	FY24 – PACS Charleston District (Upgrade to Physical Access Control System for District Headquarters)	Charleston, SC	3rd Qtr, FY24	4th Qtr, FY24	SAT	SB	W912HP24Q0007
CIVIL WORKS	FY24 – CRRP Elevator Maintenance	St. Stephen, SC	3rd Qtr, FY24	4th Qtr, FY24	SAT	SB	W912HP24Q0006
CIVIL WORKS	FY24 – CRRP/DLA Supply Core DD1144	St. Stephen, SC	3rd Qtr, FY24	4th Qtr, FY24	\$250K - \$500K	SB	TBD

These are PROJECTIONS only. <https://www.sac.usace.army.mil/Business-With-Us/Contracting-Opportunities/>
The award date, range of magnitudes, acquisition strategies and solicitation #s are subject to change.



CHARLESTON DISTRICT PROJECTIONS FY24/25

9

AS OF 20 JUNE 2024 (SEARCH SAM.GOV W912HP*)

Program	Project	Location	Advertised Date	Award Date	Range	Small Business Set Aside	Solicitation #
CIVIL WORKS	FY24 - Lake Marion Orangeburg Berkeley Phase 2	Charleston AOR, SC	4th Qtr, FY24	4th Qtr, FY24	\$20M-\$25M	SB	W912HP24R0004
CIVIL WORKS	FY24 – CRRP Pressure Vessel Inspection	St. Stephen, SC	4th Qtr, FY24	4th Qtr, FY24	SAT	SB	TBD
CIVIL WORKS	A-E Design Services MATOC (SDVOSB) *Solicitation Closes on 9 July 2024* https://sam.gov/opp/7df8ae5870b04cd29f0c255b4084439d/review	CONUS	3 rd Qtr, FY24	4 th Qtr, FY24	\$10M-\$20M	SDVOSB	W912HP24R5001
VETERANS AFFAIRS	JBC VA Clinic – TASK ORDER UNDER VA MATOC	Joint Base Charleston, SC	3 rd Qtr, FY24	4 th Qtr, FY24	\$10M-\$15M	SB	TBD

These are PROJECTIONS only. <https://www.sac.usace.army.mil/Business-With-Us/Contracting-Opportunities/>
The award date, range of magnitudes, acquisition strategies and solicitation #s are subject to change.



CHARLESTON DISTRICT PROJECTIONS FY24/25

10

AS OF 20 JUNE 2024 (SEARCH SAM.GOV W912HP*)

Program	Project	Location	Advertised Date	Award Date	Range	Small Business Set Aside	Solicitation #
CIVIL WORKS	FY24 - Post 45 Piling Rebuild Ft. Moultrie	Fort Moultrie, SC	3rd Qtr, FY24	4th Qtr, FY24	SAT	SB	TBD
CIVIL WORKS	FY24 - CRRP Fishlift Bladder Valve Replacement	St. Stephens, SC	3rd Qtr, FY24	4th Qtr, FY24	\$250k - \$500k	SB	TBD
CIVIL WORKS	FY25 - CRRP Exit Chamber Trash/Debris Removal (BPA)	St. Stephens, SC	2 nd Qtr, FY25	4th Qtr, FY25	SAT	SB	TBD
CIVIL WORKS	FY25 Polk Swamp Ecosystem Restoration	Murrells Inlet, SC AOR	2 nd Qtr, FY25	4th Qtr, FY25	\$10M-\$15M	SB	TBD

These are PROJECTIONS only. <https://www.sac.usace.army.mil/Business-With-Us/Contracting-Opportunities/>
The award date, range of magnitudes, acquisition strategies and solicitation #s are subject to change.



CHARLESTON DISTRICT PROJECTIONS FY24/25

AS OF 20 JUNE 2024 (SEARCH SAM.GOV W912HP*)

Program	Project	Location	Advertised Date	Award Date	Range	Small Business Set Aside	Solicitation #
IIS	UFC Bldg.787 Replace Two Chillers	Millington, TN	4th Qtr, FY24	4th Qtr, FY24	\$500k-\$800k	SB	TBD
MFR	MFR HQ ATFP/ESS (GC)	New Orleans, LA	4th Qtr, FY24	4th Qtr, FY24	\$2M-\$4M	SB	TBD

These are PROJECTIONS only. <https://www.sac.usace.army.mil/Business-With-Us/Contracting-Opportunities/>
The award date, range of magnitudes, acquisition strategies and solicitation #s are subject to change.



CHARLESTON DISTRICT PROJECTIONS FY24/25

12

AS OF 20 JUNE 2024 (SEARCH SAM.GOV W912HP*)

Program	Project	Location	Advertised Date	Award Date	Range	Small Business Set Aside	Solicitation #
TOOLS TEAM	A-E Design Services MATOC (Small Business)	CONUS	3 rd Qtr, FY24	4 th Qtr, FY24	\$10M-\$20M	SB	TBD
TOOLS TEAM	A-E Design Services (Unrestricted)	CONUS	3 rd Qtr, FY25	4 th Qtr, FY25	\$40M-\$49M	OTSB (Large)	TBD
TOOLS TEAM	DB/DBB Large MATOC	South Atlantic Division AOR	3 rd Qtr, FY25	4 th Qtr, FY25	\$200M-\$249M	OTSB (Large)	TBD

These are PROJECTIONS only. <https://www.sac.usace.army.mil/Business-With-Us/Contracting-Opportunities/>
The award date, range of magnitudes, acquisition strategies and solicitation #s are subject to change.



CHARLESTON DISTRICT POCs

13

**Point of Contact for Charleston District
Chief, Small Business Programs Office (W912HP)**

Tonya Willis, 843-329-8084, tonya.d.willis@usace.army.mil

Chief, Contracting Division (W912HP)

Charlenne Figgins, 843-329-8061, charlenne.l.figgins@usace.army.mil

US Army Corps of Engineers Enterprise Forecast Updated Monthly

<https://www.usace.army.mil/Business-With-Us/Small-Business/Upcoming-Contract-Opportunities/>

District Projections Posted monthly along with Tips to Businesses and Other helpful information:

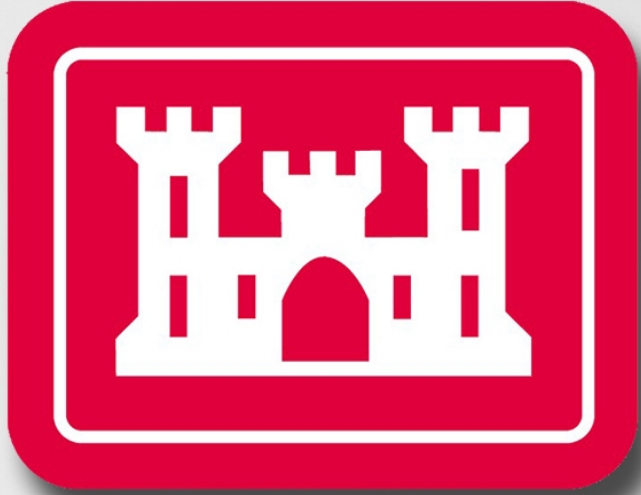
<https://www.usace.army.mil/Business-With-Us/Small-Business/Upcoming-Contract-Opportunities/>

Capabilities Briefings: Scheduled Thursday Mornings (No briefings scheduled Jul, Aug and Sep)

**Sources Sought, RFPs & award notices are found at SAM.GOV (Search W912HP*) and on
Twitter and Facebook at:** twitter.com/CharlestonCorps www.facebook.com/CharlestonCorps

Address: Charleston District, USACE, 69-A Hagood Ave., Charleston, SC 29403-5107





**US Army Corps
of Engineers®**

